

Established in 1985, the Eastern and Southern African Trade and Development Bank (TDB) is an award-winning African regional development finance group, with the mandate to finance and foster trade, regional economic integration and sustainable development. With an asset base of US\$10 billion, TDB Group has 25 African Member States, which alongside non-regional member countries and institutional investors from Africa, Europe and Asia, form TDB's community of shareholders.

The Group counts several subsidiaries and strategic business units including Trade and Development Banking, TDB Group Asset Management (TAM), the Trade and Development Fund (TDF), TDB Captive Insurance Company (TCI), TDB Asset Management company (TAMco) and TDB Academy.

# TRADE FINANCE (TF) FACT SHEET

## TDB LENDING SOLUTIONS

TDB Group provides bespoke short-term Trade Finance (TF) and long-term Project and Infrastructure Finance (PIF) solutions across various sectors. These solutions enable its sovereign clients, financial institutions, and corporate clients, including PPPs and SMEs, to engage in business activities and contribute to initiatives crucial for the economic, social, and environmental sustainability of its Member States.

As part of its Environmental, Social, and Governance (ESG) framework, TDB categorises its transactions according to the environmental and social (E&S) risks they pose. At the end of 2022, 71% of TDB's portfolio exposure consisted of transactions with low E&S risk.

TDB uses one or a combination of financing modes, including direct financing via senior and mezzanine debt – often in co-financing arrangements with local and foreign lenders – loan guarantees, and syndications. It also provides export credit co-financing, as well as a range of non-financial products such as advisory, asset management, and agency services.

## TRADE FINANCE

> with financing of up to three years

- TF fosters inter- and intra-regional trade with high social and economic development impact in Member States, providing tailored trade-enabling solutions to sovereign, corporate, and financial institutional clients.
- TF facilitates the importation of essential commodities and supports the export sector's foreign exchange-generating capacity through a variety of instruments, products, and modern technologies, delivering high-impact solutions.
- Among other products, TF offers import and export financing, structured commodity finance, pre- and post-shipment finance, the issuance of letters of credit confirmation, and guarantees, as well as supply chain-focused working capital solutions, including receivables purchase financing and invoice discounting.
- TF has the ability to offer extended tenors of up to ten years for forfaiting transactions.

## DEVELOPMENT IMPACT FUNDING

TF works diligently to ensure that the transactions it supports not only minimise harm but also deliver sustainable outcomes. Some of the most recent trade finance transactions facilitated include:



### EGYPT – US\$450 million

Revolving letters of credit facility for the importation of strategic commodities, including petroleum, wheat, sugar, and edible oil. **SDG impact: 1, 2, 8 and 9**



### ESWATINI – US\$60 million

Revolving line of credit for the purchase of sugar from sugar millers for export. **SDG impact: 1, 2, 8 and 12**



### ETHIOPIA – US\$1.5 billion

For the importation of fertilisers and petroleum products to ensure food and energy security. **SDG impact: 2, 8 and 9**



### KENYA – US\$300 million

Revolving facility supporting the importation of petroleum. **SDG impact: 8**



### MULTIREGIONAL – US\$250 million

Financing a global commodity trader and the SME sector for importation of fertiliser and vital agricultural inputs, and extension of the first Sustainability Linked Loan. **SDG impact: 1, 2, 5, 8 and 10**



### SENEGAL – €100 million

Trade finance support for the 2024/2025 fertiliser and agricultural input season. **SDG impact: 1, 2, 3 and 8**



### ZAMBIA – US\$150 million

For the importation of fertiliser and support for various economic sectors. **SDG impact: 1, 2, 8 and 9**

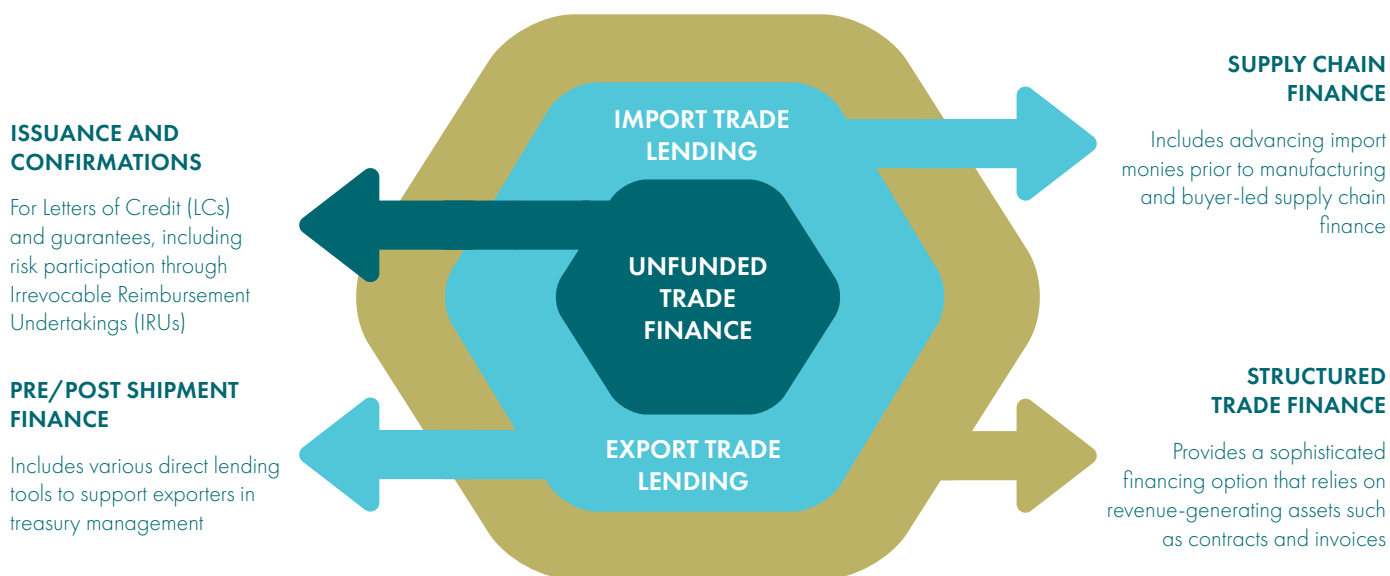


### ZIMBABWE – US\$90 million

Revolving line of credit supporting various agribusiness. **SDG impact: 1, 2, 8 and 9**

## TRADE FINANCE INSTRUMENTS

The solutions provided, both on a funded and unfunded basis, are summarised below.



## TARGET SECTORS



### Oil and Gas

Funded and unfunded solutions to facilitate import of oil and related fuel commodities



### Financial Services

Direct and indirect funding solutions to support both FIs and underlying transactions



### Energy

Funded and unfunded solutions to boost energy security and support climate agenda



### Agro-business

Direct and indirect funding solutions to agriculture value chain from input suppliers, farmers, processors and traders

## SELECT AWARDS AND RECOGNITIONS

- African Bankers Awards: **African Banker of the Year**: Admassu Tadesse, TDB Group President and Managing Director (2024)
- EMEA Finance: **Best ECA Syndicated Loan** (2024)
- Global Finance: **World's Best Bank for Trade Finance in Emerging Markets** (2024, 2023)
- Global Finance: **Best Trade Finance Bank in Mauritius** (2024, 2022)
- Global Finance: **Outstanding Leadership in Sustainable Finance by a Multilateral Institution for the Africa Region** (2023, 2022, 2021)
- Global Finance: **Outstanding Leadership in Sustainable Project Finance** (2023)