

## Request for Proposal (RFP) for Upgrade Services for Fusion Trade Innovations (FTI)

### Background

Established in 1985, the Eastern and Southern African Trade and Development Bank (TDB) is a regional development finance institution, with investment-grade ratings and assets of USD 8bn. TDB serves 23 member states in its region, with the mandate to finance and foster trade, regional economic integration, and sustainable development, through trade finance, project and infrastructure finance, and asset management.

TDB is part of the TDB Group, which also comprises the Trade and Development Fund (TDF), Eastern and Southern African Trade Advisers Limited (ESATAL), TDB Captive Insurance (TCI), and the TDB Academy.

### 1. Introduction

The Eastern and Southern African Trade and Development Bank (TDB) is seeking proposals from qualified IT consultancy firms (Consultant) to provide expert services for the upgrade of Fusion Trade Innovations (FTI) from Version 2.7.41.1 to FTI 2.9.

### 2. Project Objectives

- **Enhanced Functionality and Security:** Upgrade to the latest stable version of FTI to gain access to new features, improved workflow automation, and enhanced reporting capabilities. This will streamline trade finance processes while mitigating known vulnerabilities and improving system stability.
- **Improved Efficiency and Support:** Leverage performance optimizations and bug fixes from the new version to ensure a more reliable FTI system. Additionally, secure continued access to vendor support and maintenance for long-term system health.

### 3. Current System Information

#### 3.1. Functionality

- **Production Modules:**
  - Import Letter of Credit
  - Export Letter of Credit
  - Issue Guarantee
  - Finance Import Letter of Credit
  - Finance Export Letter of Credit
  - Finance Standalone
- **FTI Standard Interfaces:**
  - SWIFT
  - POSTING
  - FX RATE
  - CUSTOMER
  - ACCOUNTS
- **FTI Specific Business Interfaces:**
  - Watch List Checking

#### 3.2. Technical Environment

- Database size:
  - GLOBAL: 136 MB
  - ZONE: 21GB (Logs not shrunk)
- Underlying messaging system: IBM WebSphere MQ 8
- RDBMS: DB2 version 10.5
- Web server: WebSphere Application Server 8.5.5.0 ND
- Operating system: Windows Server 2019 Datacenter

#### 4. Scope of Work

The Consultant will be responsible for the following:

- Analyse current FTI system and identify potential upgrade challenges.
- Develop a detailed upgrade plan and timeline, with clear milestones for migration of functionalities and customizations.
- Perform the FTI upgrade to Version 2.9.
- Ensure compatibility with latest Swift formats and configurations.
- Migrate existing functionalities and customizations to the new version, ensuring they function as intended after the upgrade. This includes:
  - SAP Interface Customization
  - SDK Customization
  - Listed Customized Reports
- Conduct thorough testing to ensure system stability, functionality, and successful migration of customizations.
- Provide user training on the upgraded system.
- Document the upgrade process and provide post-implementation support.

#### 5. Consultant Qualifications

- Proven experience in upgrading complex trade finance systems.
- In-depth knowledge of FTI and its functionalities, including upgrade procedures.
- Expertise in Swift integration and configurations.
- Strong project management and communication skills.
- Ability to work collaboratively with TDB staff.

#### 6. Proposal Submission

Qualified IT consultancy firms are invited to submit proposals electronically to [procurement@tdbgroup.org](mailto:procurement@tdbgroup.org) by **May 22nd, 2024**. Proposals must be submitted in two separate parts:

- **Technical Proposal:** This proposal should detail the Consultant's approach, methodology, qualifications, and experience. It should also include a detailed project plan and timeline with clear milestones for migration of functionalities and customizations.
- **Fee Proposal:** This proposal should outline the Consultant's proposed fees for the project.

#### 7. Evaluation Criteria

Proposals will be evaluated based on the following criteria:

- Authorized Finastra Partner with expertise and demonstrated experience in successful FTI upgrade projects.
- Demonstrated knowledge of FTI, upgrade procedures, and migration strategies for customizations.
- Clarity and comprehensiveness of the proposed methodology, project plan, and migration approach.
- Cost-effectiveness of the proposed solution.
- References from similar previous successful projects, particularly those involving FTI upgrades.

#### 8. Confidentiality

All information provided in the proposals and any subsequent discussions will be considered confidential.

### **9. Questions and Clarifications**

All questions and requests for clarifications should be submitted to Ken Lukongodo at [Ken.Lukongodo@tdbgroup.org](mailto:Ken.Lukongodo@tdbgroup.org) by **17th, May 2024**.

### **10. Disclaimer**

This RFP is for informational purposes only and does not constitute a commitment by TDB to proceed with the project. TDB reserves the right to reject any or all proposals received.