

## REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTANTING SERVICES – FIRMS SELECTION)

**Country:** Kenya

**Project:** Regional Infrastructure Financing Facility (RIFF)

**Loan No./Credit No./ Grant No.:** IDA-67110

**Assignment Title:** Consultant to Develop an Actionable Pipeline of Investment Ready SMEs in Off-grid Solar Value Chain - PAYGo PICO and PULSE Solutions

**Reference No.:** KE-TDB-233385-CS-QCBS SME OFF-GRID

The Trade and Development Bank (TDB) (Formerly known as PTA Bank) has received financing from the World Bank toward the cost of the Regional Infrastructure Financing Facility (RIFF) and intends to apply part of the proceeds for consulting services.

The consulting services (“the Services”) include Mapping of market players in the off grid solar value chain and Pipeline Development. The assignment will support TDB over a period of July 2021 to December 2021.

TDB now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The shortlisting criteria are:

- Must have at least five (5) years proven experience in conducting Off-grid solar feasibility studies, especially in PICO, PAYGo, PULSE and other solar home systems that are not PAYGo enabled including other projects in the field of renewable energy.
- Proven expertise and in-depth knowledge of Off-grid solar solutions, particularly PICO, PAYGo, PULSE and other solar home systems that are not PAYGo enabled offered by SMEs in the region.
- Demonstrated experience in developing a pipeline and bringing it to bankability.
- Have a diversified pool of experts in Off-grid solar financing field to undertake specialized assignments as needed.
- The Firm should be duly registered and have appropriate authorizations to undertake the proposed assignment.

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank’s “World Bank Procurement Regulations for IPF Borrowers”, dated July 2016, revised November 2020. A Consultant will be selected in accordance with the QCBS method set out in the Consultant Guidelines.

Consultants may associate with other firms in the form of a joint venture or a sub-consultancy to enhance their qualifications.

Expressions of interest must be submitted via email to the following email address  
**procurement@tdbgroup.org by the 25th of June, 17:30 hours (Nairobi)**

Inquiries or requests for further information should be directed to the following email address:  
wbta procurements@tdbgroup.org.